

TO: ALL BIDDERS FROM: Sally Alvarez de Schreiner
Chief, Procurement Services Section

DATE: 2 March 2023 REF.: RFP No. 2023-0012/THORVALDSDOTTIR


TEL. NO.: TEL. NO.: +43 1 26030 6350

EMAIL: EMAIL: procurement@ctbto.org

SUBJECT: Clarification No.1 to RFP No. 2023-0012/THORVALDSDOTTIR
"Provision of VMware vSphere for the Linux Servers and Software".

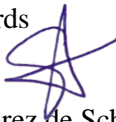
Dear Bidders,

Please find attached Clarification No. 1 to queries raised by potential bidders in respect to RFP No. 2023-0012/THORVALDSDOTTIR "*Provision of VMware vSphere for the Linux Servers and Software*".

Please take the response into account in the preparation and submission of your Proposal.

We are looking forward to receiving your Proposal prior to the closing date on 24 March 2023, 17:00h Vienna (Austria) local time.

Kind regards



Sally Alvarez de Schreiner
Chief, Procurement Services Section

Attachments:

- *Questions and Answers – Clarifications No. 1*

RFP No. 2023-0012/THORVALDSDOTTIR

Provision of VMware vSphere for Linux Servers and Software

Clarifications No. 1

Questions from Bidders	Answers from the Commission
<p><u>Question 1</u></p> <p>We refer to Section 2.2.1 of the TOR "<i>No third party (e.g., reseller, third party support provider) is allowed in between the Contractor and the manufacturer</i>":</p> <p>There is always a distributor between the contractor and the manufacturer (VMware). The distributor operates for specified area (for example CEE) and has no right to provide either licenses or support directly to the end user (CTBTO). Is the Commission aware of this arrangement?</p>	<p><u>Answer 1</u></p> <p>The Commission is aware of this. The mentioned paragraph refers to the following text provided in this same Section 2.2.21 of the TOR, right above the sentence you referred to: <i>The support services shall allow the Commission to open cases directly with the manufacturer if it so desires. The “back-end” support contract(s) must be provided by the respective manufacturer.</i></p>
<p><u>Question 2</u></p> <p>Our company fulfills all the requirements of the TOR. Nevertheless, we are used to working with our close-partner company possessing the same expertise, thereby fittingly extending our team as a subcontractor. The support team therefore comprises a mix of experts from both companies. The Single Contact Point would be of course remain ours. Is such an arrangement feasible for you?</p>	<p><u>Answer 2</u></p> <p>Yes, this arrangement is feasible. Subcontracting is allowed. In the event of including a subcontractor, this shall be clearly indicated in the Proposal. Please refer to page 5 of the Instructions for Preparation and Submission of Proposals as well as Annex B (General Conditions of Contract) to the model contract part of the solicitation package for the terms regarding subcontractors.</p>