




TO: All Bidders

DATE: 16 June 2023

TEL. NO.:

EMAIL:

FROM: Sally Alvarez de Schreiner
Chief, Procurement Services Section

REF.: RFP No. 2023-0070/JBRIL 

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SUBJECT: **Clarifications No. 2 – RFP 2023-0070/JBRIL
Provision of Veeam subscription licenses for
Microsoft 365, support services for Veeam Backup and Replication**

Dear Bidders,

Please find attached Clarifications No. 2 related to queries raised by bidders in respect to RFP 2023-0070/JBRIL “*Provision of Veeam subscription licenses for Microsoft 365, support services for Veeam Backup and Replication*”.

Please note that Clarifications No. 2 are an integral part of the RFP documents and shall be considered in the preparation and submission of proposals. In case you have already submitted your proposal, you are kindly requested to submit a revised proposal as per the new amended RFP documents, as attached, including the revised Terms of Reference.

We are looking forward to receiving your proposal prior to the submission deadline on **22 June 2023, 17:00 hours, Vienna (Austria) local time.**

Kind regards



Sally Alvarez de Schreiner
Chief, Procurement Services Section

Attachment:

1. *Question and Answer - Clarifications No. 2*
2. *Terms of Refence – Rev. 15 June 2023*
3. *Format of Price schedule – Rev. 15 June 2023*
4. *Evaluation criteria – Rev. 15 June 2023*
5. *Technical Compliance Form – Rev. 15 June 2023*

Item#	Question	Answer
1	<p>In the tender documentation you require migration to only 140 VUL licences, but in fact according to the log files you are running 295 VUL licences.</p> <p>Could you please explain the reason for requesting only 140 VUL licences?</p>	<p>The Log file may show up to 295 VMs. However, not all the VMs are protected by backup. The Commission doesn't immediately need licenses for all VMs. However, we have amended the numbers in the Terms of Reference (TOR). Kindly consider the following attached revised documents:</p> <ul style="list-style-type: none"> - Terms of Reference -<i>Rev 15 June 2023</i> - Evaluation Criteria - <i>Rev 15 June 2023</i> - Format of price schedule - <i>Rev 15 June 2023</i> - Technical compliance form- <i>Rev 15 June 2023</i>

Annex C

TERMS OF REFERENCE

(Revision 15 June 2023)

Veeam subscription licenses for Microsoft 365
and
support services for Veeam Backup and Replication

1. INTRODUCTION

The Preparatory Commission for the Comprehensive Nuclear-Test-Ban Treaty Organization (hereinafter referred to as the “Commission”) is the international organization setting up the global verification system foreseen under the Comprehensive Nuclear-Test-Ban Treaty (CTBT), which is the Treaty banning any nuclear weapon test explosion or any other nuclear explosion. The Treaty provides for a global verification regime, including a network of 337 stations worldwide, a communications system, an International Data Center and on-site inspections to monitor compliance. The Headquarter and the International Data Center (CTBTO) of the Preparatory Commission are in Vienna (Vienna International Center of United Nations). More information can be found under www.ctbto.org

The commission currently uses Veeam products for data protection, Infrastructure monitoring and analytics, and wishes to renew:

- Licenses for Veeam Backup for Microsoft 365, and Agent instances
- Support services for Veeam availability suite

2. DELIVERABLES

The Contractor shall provide the following:

2.1. Veeam Backup for Microsoft 365

- Subscription for 3 years, including Production 24x7 support from Veeam
- Required number of Microsoft 365 licenses: 550, out of which 500 are for renewal and 50 are new licenses.

2.2. Veeam availability suite (Backup and Replication, Veeam One)

The contractor shall offer 2 options for the renewal. After analysis, the Commission will order the most appropriate option:

Option 1: renewal as is, without migration

- 3-year support renewal of the existing 28 sockets perpetual license
- 3-year subscription renewal for 10 Veeam Agents

Option 2: renewal with migration to Universal Licenses

- Migration of the existing 28 socket perpetual licenses to Veeam Universal Licenses (VUL)
- 3-year support for a pack of ~~140~~ 160 VUL

2.3. Professional Services

- For each year of the Contract, the Commission shall have the option to exercise in a form of call-off up to 20 person/days with the Contractor.
The person/days shall be usable for consulting (including hands-on configurations) or Veeam accredited trainings

Note: Veeam provides discounted public sector pricing. In that regard, the Contractor shall confirm to the Commission that the offered price has considered the status of the Commission as an International Organization.

2.4 Optional VUL licenses

The Contractor shall offer the Commission the option to procure up to 150 additional VUL in a form of call-off during the 3 years support time.

3. CONTRACTORS QUALIFICATION

The Contractor shall be Veeam Silver Value Added Reseller. Contractor shall provide evidence of partnership with Veeam.

Attachment 2
Format of Price Schedule Form
(Revision 15 June 2023)

ToR items	Description	Unit	QTY	Unit Price and Currency	Total Price (please specify the currency)
2	Deliveables				
2.1	Veeam Backup for Microsoft 365 Subscription for 3 years, including Production 24x7 support from Veeam Required number of Microsoft 365 licenses: 550 out of which 500 are for renewal and 50 are new licenses.	year	3		
2.2	Veeam availability suite (Backup and Replication, Veeam One) The contractor shall offer 2 options for the renewal. After analysis, the Commission will order the most appropriate option:				
OPTION 1	Renewal as is, without migration 3-year support renewal of the existing 28 sockets perpetual license 3-year subscription renewal for 10 Veeam Agents	year	3		
		year	3		
OPTION 2	Renewal with migration to Universal Licenses Migration of the existing 28 socket perpetual licenses to Veeam Universal Licenses (VUL) 3-year support for a pack of 160 VUL	lot	1		
		year	3		
2.3	* Professional Services (Optional)				
	Up to 20 person/days per each year, Max. 60 person-days for 3 years	day	1		

1.QUALIFICATION REQUIREMENTS (PASS/FAIL)	PASS/FAIL
Veeam Backup for Microsoft 365 3-years subscription Production 24x7 support from Veeam Number of users: 550 out of which 500 are for renewal and 50 are new licenses.	PASS/FAIL
Veeam availability suite Option 1 3-year support renewal 28 sockets perpetual 10 Agents	PASS/FAIL
Veeam availability suite Option 2 : Migration to VUL 3-year subscription, 160 VUL	PASS/FAIL
Optional VUL licenses: Option to procure up to 150 additional VUL - 3 years suport time	PASS/FAIL
Partnership with Veeam (Silver)	PASS/FAIL

Only bidders who pass all above criteria will be considered for the point system evaluation (2nd stage)

2.TECHNICAL REQUIREMENTS - EVALUATION CRITERIA AND METHOD	Points		
Quality of the Proposal	Max Points	Factor	Weigted score
Description of the Professional services	5	1	5
the professional services include possibility for veeam accredited training (not mandatory)	5	2	10
the professional services include possibility for hands-on configuration	5	2	10
TOTAL - Technical Evaluation	15		25

Attachment 1

TECHNICAL COMPLIANCE FORM

(Revision 15 June 2023)

Bidders are requested to demonstrate compliance with the requirements and add any further information in support of their Proposal. Please refer to the relevant section of the Terms of Reference for further explanation of the requirements. The information provided will form an integral part of the technical evaluation process.

Ref No.of ToR	Mandatory Requirements	Bidder's Response		Indicate section in your proposal
		"Yes"	"No"	
2.1	Veeam Backup for Microsoft 365 3-years subscription Production 24x7 support from Veeam Number of users: 550 out of which 500 are for renewal and 50 are new licenses.	<input type="checkbox"/>	<input type="checkbox"/>	
2.2	Veeam availability suite Option 1 3-year support renewal, 28 sockets perpetual, 10 Agents	<input type="checkbox"/>	<input type="checkbox"/>	
2.2	Veeam availability suite Option 2 Migration to VUL 3-year subscription, 160 VUL	<input type="checkbox"/>	<input type="checkbox"/>	
3.	Partnership with Veeam (Silver)	<input type="checkbox"/>	<input type="checkbox"/>	

No.	Other Requirements	Bidder's Response		Indicate section in your proposal
		<i>Please tick whichever is applicable</i>		
		"Yes"	"No"	
2.3	Description of the professional services	<input type="checkbox"/>	<input type="checkbox"/>	
2.3	The professional services include possibility for Veeam accredited training	<input type="checkbox"/>	<input type="checkbox"/>	
2.3	The professional services include possibility for hands-on configuration	<input type="checkbox"/>	<input type="checkbox"/>	
2.4	VUL licenses optional The Contractor shall offer the Commission the option to procure up to 150 additional VUL in a form of call-off during the 3 years support time.	<input type="checkbox"/>	<input type="checkbox"/>	