




TO: All Bidders

DATE: 27 July 2023


TEL. NO.:

EMAIL:

FROM: Sally Alvarez de Schreiner
Chief, Procurement Services Section

REF.: ITB No. 2023-0088/JBRIL 

TEL. NO.: +43 1 26030 6350

EMAIL: procurement@ctbto.org 

SUBJECT: **Clarifications No. 1 – ITB 2023-0088/JBRIL
Procurement of IT Equipment for the National
Data Centres' Capacity Building Systems**

Dear Bidders,

Please find attached Clarifications No. 1 related to queries raised by bidders in respect to ITB 2023-0088/JBRIL “*Procurement of IT Equipment for the National Data Centres' Capacity Building Systems*”.

Please note that Clarifications No.1 are an integral part of the ITB documents and shall be considered in the preparation and submission of proposals.

We are looking forward to receiving your bid prior to the submission deadline on **7 August 2023, 17:00 hours, Vienna (Austria) local time.**

Kind regards



Sally Alvarez de Schreiner
Chief, Procurement Services Section

Attachment:

- *Question and Answer - Clarifications No. 1*

Item#	Question	Answer
1	The mentioned closing date in the Acknowledgement form is 3 August, other areas of the ITB indicate 7 August 2023	The Commission corrected this error. The closing date of the ITB is 7 August 2023. Please refer to the Commissions Correction letter dated 25 July 2023 and be guided accordingly.
2	What is the estimated annual spend for this contract?	The Commission will conclude a Call-off contract with the successful bidder, the maximum estimated quantities during the 3 years and the first estimated FRD quantity were provided under Annex B “the Commission’s Specifications”. Please note that this is only an indicative number and does not represent any purchase commitment on the side of the Commission; the Commission may decide to purchase or not any quantity under the Contract.
3	<p>Pricing validity: ITB requests 3YR fixed price and subsequent 2YR fixed price</p> <p>-Manufacturers will not hold pricing for 3 years under current market conditions. Please advise if acceptable to instead hold pricing for the length of the model’s lifecycle (i.e. pricing can be reviewed if the manufacturer discontinues a model on the contract, and its replacement is more expensive).</p> <p>-There are too many factors that affect pricing on the manufacturer side to safely predict pricing in 4 or 5 years. If a bidder wins the main contract, but does not include optional extension pricing at this time, will the LTA automatically expire in 3 years with no chance of extension? Or will the incumbent get the chance to requote at that time?</p>	<p>As stipulated in the ITB documents, the contract price shall be fixed and firm during the duration of the contract, a valid price for the initial period of 3 years and a valid price for the subsequent optional period of the 2 years are requested whether prices for both periods would be the same or could be different, but the price should be firm during each period. It is the responsibility of the bidder to manage its financial proposal taking into account all market considerations and factors in order to meet the Commission’s requirements as requested under the ITB Instructions and the ITB documents (please see Attachment 3 to the ITB instructions “Price Schedule”), the bidder shall also ensure that its offered price is not a conditional price.</p> <p>Bidders are requested to provide their firm fixed price for both, the initial period and optional extension period as mentioned above. Any optional extension shall be based on the firm fixed prices already included in the Contractor’s Proposal part of the Contract.. Please refer to draft contract Clause 3.2.</p>

4	Server specifications: How many processors should be included standard?	Only the total number of cores and threads matter. It is expected that there will be one or two processors installed on the motherboard, depending on which option (one or two processors) is the cheapest.
5	KVM specifications: How many KVM ports are required?	The console will be connected directly to the server, usually through a VGA port (the monitor) and a USB port (the keyboard). There is no requirement regarding the KVM port, but it could be included optionally.
6	Laptop specifications: What is the preferred screen size?	There is no requirement on the screen size, but only its resolution: Full HD (1920 x 1080). The bidder could offer different options, which will be evaluated.